

RETAIL PROFIT & COMMISSIONS

Retail Direct Volume is considered Personal Group Retail Volume (PRGV) not Personal Volume (PV)

DEALER	MANAGER	DIRECTOR
Purchase product from Upline or Company sell product for Retail Profit and Sponsor New Distributors	Accumulate \$3,000 of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Manager status with \$300 of Personal Retail Volume at Dealer price in one calendar month.	Accumulate \$6,000 of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Director status with \$600 of Personal Retail Volume at Manager price in one calendar month.
Purchase product at a 20% Discount off of Suggested Retail Price	Purchase product at a 30% Discount off of Suggested Retail Price	Purchase product at a 40% Discount off of Suggested Retail Price
	Earn a 10% Wholesale Profit on all volume generated by downline Dealers	Earn a 10% Wholesale Profit on all volume generated by downline Managers
		Earn a 20% Wholesale Profit on all volume generated by downline Dealers

QUICK START MANAGER and DIRECTOR OPTIONS		
	MANAGER	DIRECTOR
Required Personal Volume	\$750	\$2,500
Volume Discount	25%	35%

DIRECTOR OVERRIDES

To qualify for the maximum Director Overrides, you must have a Personal Group Retail Volume of \$1,000* plus \$1,500 from the PGRV of your '1st Generation Directors'. A distributor who has a minimum of \$100 Personal Retail Volume will receive 10% of qualified Overrides (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, \$500 PGRV=50%, \$600 PGRV=60% and so on).

1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	4 STAR DIRECTOR	5 STAR DIRECTOR
1 First Level Director Required	2 First Level Director(s) Required	3 First Level Director(s) Required	4 First Level Director(s) Required	5 First Level Director(s) Required
8%	8%	8%	8%	8%
	7%	7%	7%	7%
		7%	7%	7%
			5%	5%
				5%

- All Volume for Advancement is Cumulative Over Any Period of Time
- All Checks are Activated By A Minimum Personal Retail Volume of \$100.00

***Director Override Rule:**
Personal Group Retail Volume (PGRV) plus Generation One Personal Group Retail Volume must ALWAYS equal at least \$2500 for maximum overrides.

PGRV requirement reductions result from 1st Generation Directors participating in the autoship program. The amount of their autoship may reduce your PGRV requirements. The 'Director Override Rule' always applies.

**Quarterly Qualification Required

EXECUTIVE OVERRIDES

To qualify for the maximum Executive Overrides, you must have a Personal Group Retail Volume of \$1,000* plus \$1,500 from the PGRV of your '1st Generation Directors'. A distributor who has a minimum of \$100 Personal Retail Volume will receive 10% of qualified Overrides (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, \$500 PGRV=50%, \$600 PGRV=60% and so on).

AREA EXECUTIVE	REGIONAL EXECUTIVE	TERRITORIAL EXECUTIVE	NATIONAL EXECUTIVE	INTERNATIONAL EXECUTIVE
5 First Level Director(s) Required	5 First Level Director(s) Required	5 First Level Director(s) Required	5 First Level Director(s) Required	5 First Level Director(s) Required
\$2,500	\$5,000	\$7,500	\$12,000	\$16,000
Monthly commission check total required to qualify for Executive Performance Bonus (You are promoted to the next Executive Level by achieving the required commission check totals for two consecutive months, of which 60% of that income must come from Director Overrides.)				
8%	8%	8%	8%	8%
7%	7%	7%	7%	7%
7%	7%	7%	7%	7%
9%	9%	9%	9%	9%
9%	12%	12%	12%	12%
PLUS 4% INFINITY BONUS	PLUS 7% INFINITY BONUS	9%	9%	9%
		PLUS 9% INFINITY BONUS	10%	10%
			PLUS 10% INFINITY BONUS	11%
				PLUS 11% INFINITY BONUS